

FINANCIAL BROKERAGE

Is your real estate strategy aligned with your financial needs?
Does it maximize your cash flow? Minimize your risk?
Does it give you the flexibility to pursue new opportunities?

TARTAN HAS SECURED REAL ESTATE FINANCING EXCEEDING \$1 BILLION AND MAINTAINS RELATIONSHIPS WITH 30-PLUS FINANCIAL INSTITUTIONS.

Overview

Tartan Realty Group works with clients to assess and enhance the value of properties they currently own, secure properties they wish to acquire or develop, and maximize the sale value of properties targeted for disposition.

Both finance specialist and commercial property owner, Tartan brings the dual perspective of broker and borrower, helping its clients capitalize on their real estate investments. Tartan's financial brokerage group performs comprehensive analyses of client portfolios, bundles investment opportunities into cohesive packages and presents them to targeted investors or lenders. Concise reports inform prospective lenders and borrowers of projected cash flow, market data, lease summaries and other key metrics affecting risk and reward.

To expedite financing transactions, Tartan leverages its extensive relationships with real estate professionals and lending institutions including local and national banks, life insurance companies, pension fund advisors and conduit lenders. Additionally, Tartan works with institutional and individual investors to raise equity for joint ventures.

Successful financing in:

Retail
Office
Medical Office
Industrial
Rental Housing
Senior Living

ABOUT TARTAN REALTY GROUP, INC.

Tartan is a multifaceted firm with proven capabilities extending across the full scope of retail real estate activity. With an eye for opportunity, sharply honed systems, creative vision, environmental responsibility and a commitment to quality, Tartan meets the diverse needs of retailers, developers, property owners, investors and communities.

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Affiliations

