

ABOUT TARTAN REALTY GROUP

Tartan brings proven expertise to tenant representation, project leasing, acquisition and development, financial brokerage, construction management and strategic consulting.



ENHANCING COMMUNITIES
THROUGH SUCCESSFUL RETAIL



WITH EVERY PROJECT,
TARTAN STRIVES TO
PROMOTE COMMUNITY
AND ENHANCE THE
ENVIRONMENT
THROUGH QUALITY
DEVELOPMENTS.

WHO WE ARE

Whether introducing retailers to an urban shopping center, bringing shops and restaurants to the heart of a university campus, adding new life to a suburban downtown, or connecting investors with high-potential retail concepts, Chicago-based Tartan Realty Group delivers the goods.

Successful Approach

Tartan's creative vision, strategic insight and commitment to quality converge to meet the diverse needs of retailers, investors, developers and communities.

Focused entirely on the retail sector, Tartan is the go-to resource for developers seeking top-drawer tenants, retailers seeking fresh opportunities, and communities seeking revitalization through new shops and restaurants. Drawing on an industry insider's perspective, Tartan connects venture capital with growing brands, and traffic-generating tenants with business-building locations. A developer in its own right and a consultant to other property owners, Tartan also brings invaluable relationships with the region's most-respected architects and builders.

With an eye for opportunity, sharply honed systems and insistence on integrity, Tartan produces successful projects and satisfied clients in thriving communities.

Campustown Expertise

Tartan has a well-developed niche in bringing retail developments to campus centers and working with universities to meet the ever-increasing demand for student amenities. A variety of successful projects attests to Tartan's success in creating retail with town and gown appeal.

Community Commitment

Tartan enhances communities with developments attuned to the streetscape, attractive to retailers and welcomed by universities, municipalities and the public. More than 85 percent of its developments are on infill sites, reenergizing these important downtown centers. Others contribute to the community by transforming historic landmarks, brownfield sites or long-underutilized properties into lively hubs of activity. With an ownership stake in all the properties it develops, Tartan is in for the long haul, invested in the quality of its workmanship and the success of the community as a whole.

Eco-conscious Construction

Tartan believes that environmentally responsible, energy-conscious design is good business. In each of its projects, Tartan strives to create healthy work environments that meet the U.S. Green Building Council's requirements for Leadership in Energy and Environmental Design (LEED) certification.

WHAT WE DO

Tenant Representation

Tartan works with national and regional retailers seeking prime locations throughout metropolitan Chicago, downstate Illinois, Wisconsin, Michigan and Indiana. With strong relationships across the retail landscape, Tartan identifies and secures locations that help maximize market exposure, draw dynamic new consumers and generate higher profits.

Featured Projects



Lowe's Home Improvements



DSW Shoe Warehouse

Additional Tenants

Potbelly Sandwich Works
Filene's Basement
Fox & Obel Gourmet Grocery
Meat Heads Burgers & Fries

Project Leasing

Tartan attracts retailers that attract customers, whether leasing its own properties or providing third-party project leasing services to other developers. Reliable, accountable and well-connected, Tartan works as effectively on its clients' behalf as on its own.



Southgate Market, *Chicago, IL*

Additional Projects

Chatham Market, *Chicago, IL*
The Flats on Kirkwood, *Bloomington, IN*
Randall Road and College Green, *Elgin, IL*
The Von Lee, *Bloomington, IN*

Acquisition & Development

Tartan has an eye for retail opportunity, and shares those opportunities with its network of financial backers, retail tenants, architects, builders and community leaders. For Tartan, each retail acquisition or development represents an investment in the community — and a stake in the future.



2655-2695 South Mannheim Road, *Elgin, IL*



Route 34 and Douglas Road, *Oswego, IL*

Additional Projects

Hillsborough Street, *Raleigh, NC*
White Oaks Mall Outlot, *Springfield, IL*

Financial Brokerage

Tartan works with clients to assess and enhance the value of properties they currently own, secure properties they wish to acquire or develop, or maximize the sale value of properties targeted for disposition. Both finance specialist and commercial property owner, Tartan brings a dual perspective of broker and borrower that helps its clients capitalize on their real estate investments.



Randall Road and College Green, *Elgin, IL*



Washington Commons, *Bloomington, IL*

Additional Projects

The Shops at Veterans, *Bloomington, Illinois*

Metroplex Building, *Nashville, TN*

University of Tennessee Medical Center,
Memphis, TN

Department of Motor Vehicles, *Santa Fe, NM*

The Von Lee, *Bloomington, IN*

Construction Management

Tartan delivers even the most complex projects on time and on budget, never sacrificing product quality for profitability, and always promoting environmentally responsible design and construction. A multifaceted understanding of developer, retailer and community concerns ensures each project lives up to its full promise.



Promenade Point, *Bolingbrook, IL*



Randall Road and College Green, *Elgin, IL*

Additional Projects

Route 34 and Douglas Road, *Oswego, IL*

Spartan Green, *Elgin, IL*

The Flats on Kirkwood, *Bloomington, IN*

The Von Lee, *Bloomington, IN*

Washington Commons, *Bloomington, IL*

Strategic Consulting

Tartan connects venture capitalists with viable, scalable retail investment opportunities.

Drawing on broad experience in-house and as consultants, Tartan helps retailers refine their concept, identify high-potential markets and sites, establish design standards that reinforce the brand, and establish operational strategies for long-term success.



Gibsons Steak House and Hugo's Frog Bar
Chicago, IL

Additional Brand Experience

Boston Market

Chart House

Cosi Sandwich Bar

Einstein Bros. Bagels

Kinko's Copies

Panera Bread

Xando Coffee And Bar

Meat Heads Burgers & Fries

Boloco

Fuel Pizza

Capabilities

Tenant Representation
Project Leasing
Acquisition & Development
Financial Brokerage
Construction Management
Strategic Consulting

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Campustown Experience



Select Tenant Experience



Affiliations

